State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
6 Vendors

Price Agreement Number: 71-000-17-00022
Price Agreement Amendment No.: Three
Term: June 6, 2017 – June 5, 2020
Procurement Specialist: Amber Sanchez
Telephone No.: (505) 827-0554
Email: Amber.Sanchez2@state.nm.us

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Title: Aircraft Inspection, Training, Shop Rates and Hanger Rental

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from June 6, 2019 to June 5, 2020 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Mark Hayden, New Mexico State Purchasing Agent

Date: 5/16/19

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
Contract Amendment

Awarded Vendor
6 Awarded Vendors

Telephone No.: 

Ship to:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

For questions regarding this Contract please contact:
Susan L. Phillips (505) 827-0488

Contract Number: 71-000-17-00022

Contract Amendment No.: Two

Term: June 6, 2017 – June 5, 2019

Procurement Specialist: Susan L. Phillips

Telephone No.: (505) 827-0488

Title: Aircraft Inspection, Training, Shop Rates, and Hangar Rental

This Contract Amendment is to be attached to the respective Contract and become a part thereof.

In accordance with Contract provisions, and by mutual agreement of all parties, this Contract is extended from June 6, 2018 to June 5, 2019 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Contract shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent

Date: 4/23/2018

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: 6 Vendors

Telephone No.: 

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Price Agreement Number: 71-000-17-00022

Price Agreement Amendment No.: One

Term: June 6, 2017 - June 5, 2018

Procurement Specialist: Vanessa LeBlanc

Telephone No.: (505) 827-0474

Title: Aircraft Inspection, Training, Shop Rates & Hanger Rental

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective:

SHARE vendor ID numbers have been updated as follows –
King Air Academy - 0000132227
Skyland Aircraft - 0000053436

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 6/29/2017

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor
6 Vendors – See Page 7

Telephone No. ______

Price Agreement Number: 71-000-17-00022

Payment Terms: Net 30

F.O.B.: Destination

Delivery: See Page 7

Procurement Specialist: Vanessa LeBlanc
Telephone No.: (505) 827-0474

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Title: Aircraft Inspection, Training, Shop Rates & Hanger Rental

Term: June 6, 2017 thru June 5, 2018

This Price Agreement is made subject to the “terms and conditions” shown on the reverse side of this page, and as indicated in this Price Agreement.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent

Date: 6/6/2017

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
Terms and Conditions
(Unless otherwise specified)

1. General: When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. Variation in Quantity: No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. Assignment:
   a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
   b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. State Furnished Property: State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. Discounts: Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.

6. Inspection: Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. Inspection of Plant: The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. Commercial Warranty: The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. Taxes: The unit price shall exclude all state taxes.

10. Packing, Shipping and Invoicing:
   a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
   b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
   c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. Default: The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government,
fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor’s written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor’s personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement’s term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.
New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: http://www.insurenewmexico.state.nm.us/.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) “New Mexico Employee” means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee’s work for Contractor within the State of New Mexico, regardless of the location of Contractor’s office or offices; and

(2) “offer” means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as Insure New Mexico!

New Mexico Pay Equity Initiative

Contractor agrees, if it has ten (10) or more New Mexico employees OR eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the PE10-249 form on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration. If contractor has (250) or more employees, contractor must complete and submit the PE250 form on the annual anniversary of the initial report submittal for contracts that are up to one (1) year in duration. For contracts that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the PE10-249 or PE250 form, whichever is applicable, within thirty (30) days of the annual contract anniversary date of the initial submittal date or, if more than 180 days has elapsed since submittal of the last report, at the completion of the contract, whichever comes first. Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

Contractor also agrees to levy this requirement on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor will submit the required report, for each such subcontractor, within ninety (90) days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report it self.

Two copies of the Pay Equity Worksheet shall be submitted prior to Award by the prospective Awarded Vendor.

The PE10-249 and PE250 worksheet is available at the following website: http://www.generalservices.state.nm.us/statepurchasing/Pay_Equity.aspx
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 71-000-17-00022  
Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency’s uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency’s material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor’s notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor’s, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto).

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker’s Compensation.

**Article VIII – Issuance or Orders**
Only written signed orders are valid under this Price Agreement.

**Article IX – Packing (if applicable)**
Packing shall be in conformance with standard commercial practices.

**Article X – Price Schedule**
Prices as listed in the price schedule hereto attached are firm.
Awarded Vendors:

(AA) 0000051410
Bode Aviation, Inc.
PO Box 19006
Albuquerque, NM 87119
(505) 884-4530
Delivery: FOB Destination

(AB) 0000046906
Depot Avionics, Inc.
2550 State Ave.
Alamosa, CO 81101
(719) 589-6777
Delivery: KALS Airport, Alamosa, Colorado

(AC)
King Air Academy
1518 W. Knudsen Suite 104
Phoenix, AZ 85027
(602) 551-8100
Delivery: N/A

(AD) 0000041780
SimCom International, Inc.
6989 Lee Vista Blvd.
Orlando, FL 32822
(407) 275-1050
Delivery: As Requested

(AE)
Skyland Aircraft
87B Aviation Dr.
Santa Fe, NM 87507
(505) 473-1047
Delivery: Santa Fe Airport

(AF) 0000061063
West Star Aviation, LLC
796 Heritage Way
Grand Junction, CO 81506
(800) 255-4193
Delivery: As Requested
Specifications:

Establish a Statewide Price Agreement for Aircraft Maintenance Inspection, Parts Supplies, Training, Shop Rates, and Aircraft Hanger Rental.

Term:
The term of this Price Agreement shall be for one (1) year from date of award with the option to extend for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This Price Agreement shall not exceed four (4) years.

Escalation / Reduction Clause:
In the event of a product cost increase an escalation request will be reviewed by this office on an individual basis. Please be aware this measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase. Price decreases as well as increases shall apply. If vendor’s prices are reduced for any reason, users shall receive the benefit of such reductions. Price increases will not be retroactive to orders already in house or backorders. Orders will be filled at the price in effect on the date of receipt of the order by the vendor.

Aircraft Maintenance – General requirements applicable to all State of New Mexico aircraft.

1. Maintenance criteria for King Air C90GT: Authorized Textron Aviation (Beechcraft) Authorized King Air Maintenance Facility. FAA Approved trained and experienced staff on King Air models 90 thru 300. Have in place a Mobile Response Teams (MRT) or Mobile Service Units (MSU) for on-site service, evaluations, and repairs. Have the capability of technical support and part support 24/7.

A. The Airframe capabilities would include: Phase inspections, six (6) year gear inspections and six (6) year prop inspections, installation of supplemental type certificate (STC) modifications, Advisory Circulars and Service bulletins, Non-Destructive Testing of aircraft parts, full service paint and interior capabilities.


D. The Parts and Accessories capabilities would include access to a large parts inventory, Rotables exchanges and manufactures exchanges, Loaner rentals, Equipment calibration.

E. Flight training criteria for the King Air series: The use of both full motion and visual- motion simulators for the King Air models series. Maintenance training and specialty courses for King Air models series.

2. Due to the various needs of the user agencies, this Price Agreement will be awarded as a multiple source award. The State will award Price Agreements, in as many different locations as practicable, to vendors with the widest range of mechanical services and the widest range of hours of operation. Comprehensiveness of service, speed of service and mechanic’s experience levels will all be evaluated. During the evaluation process, the State reserves the right to recognize areas of special expertise as an additional evaluation factor.

3. The State cannot allow a cost plus a percentage of cost, therefore items 5 through 7 will either be a flat rate markup over the cost of the equipment, parts or supplies or it will be a discount off the manufacturer’s parts list. Please list one or the other but not both. Contractor must furnish user agencies with copies of all price lists upon request.
Items' Submission Instructions:

Submission process only - Contact the help line directly at: GSD.SPDeProcurement@state.nm.us if you have any questions or concerns.

Items are located on our website:

Online Submissions (Items' Page):

Use one of the two following options on eProNM to submit your prices for each item:

Option 1 (Import Bid):
1. Download the Excel spreadsheet;
2. Enter your bid prices into the spreadsheet;
3. Upload the spreadsheet into the website.

*Exporting the Items may leave out any item options (make, model, vehicle options, etc.). If you choose to fill out the Excel spreadsheet (Option 1), make sure you respond to the additional information in the comments section. After importing the spreadsheet make sure all items are complete and all necessary item options are complete.

Option 2 (Enter Bid):

1. Fill out the prices for items directly on the website (add comments if necessary).

NOTE: Bids on the website must be received by the due date and time listed on the front page of this ITB or as amended. Electronic submissions via eProNM submitted within 2 hours of the close time cannot be guaranteed to upload successfully.

(https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfNewMexico&tab=PHX_NAV_SourcingOpenForBid&tomid=1467214109161)

OR: Hard Copy Submissions to Include Electronic Items:

Bid should include the entire ITB with specifications along with an electronic copy of only the items’ spreadsheet in Excel format on a CD ROM or Flash Drive. (Make sure you respond to all necessary item options in the comments’ column on the spreadsheet, if applicable.) Verify you respond to the number of items indicated - (18 items total for this ITB.)
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 71-000-17-00022

<table>
<thead>
<tr>
<th>Item</th>
<th>Approx. Qty.</th>
<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
</tr>
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<tbody>
<tr>
<td>001</td>
<td></td>
<td>Hourly</td>
<td>Aircraft: 2006 Beechcraft C-90GT King Air, N575NM, S/N LJ1776 General Maintenance at vendor’s facility</td>
<td>(AA) $95.00, (AB) $100.00, (AE) $100.00, (AF) $98.00</td>
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<td>002</td>
<td></td>
<td>Hourly</td>
<td>Aircraft: 2006 Beechcraft C-90GT King Air, N575NM, S/N LJ1776 In the field Maintenance</td>
<td>(AA) $142.50, (AB) $100.00, (AE) $125.00, (AF) $125.00</td>
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<td>003</td>
<td></td>
<td>Hourly</td>
<td>Aircraft: 2009 AGUSTA 109E, N606SP, S/N 11741</td>
<td>(AB) $100.00, (AE) $100.00</td>
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<tr>
<td>004</td>
<td></td>
<td>Hourly</td>
<td>Aircraft: Vulcanair N330LT/N91GF, S/N 11741</td>
<td>(AA) $95.00, (AB) $100.00, (AE) $95.00</td>
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**AIRCRAFT RELATED EQUIPMENT, PARTS AND SUPPLIES**

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<th>Item</th>
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<th>Unit</th>
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<th>Unit Price</th>
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<tr>
<td>005</td>
<td></td>
<td>Flat Rate or Disc</td>
<td>Airframe - Flat rate markup above vendors invoice price or a discount off manufacturer’s price list.</td>
<td>(AA) 5%, (AB) 10%, (AE) 5%, (AF) 5%</td>
</tr>
<tr>
<td>006</td>
<td></td>
<td>Flat Rate or Disc</td>
<td>Engine - Flat rate markup above vendors invoice price or discount off manufacturer’s price list.</td>
<td>(AA) 5%, (AB) 10%, (AE) 5%, (AF) 5%</td>
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<tr>
<td>007</td>
<td></td>
<td>Flat Rate or Disc</td>
<td>Miscellaneous parts - Flat rate markup above vendors invoice price or discount off manufacturer’s price list.</td>
<td>(AA) 5%, (AB) 10%, (AE) 5%, (AF) 5%</td>
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**AVIONICS MAINTENANCE**

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<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
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<tbody>
<tr>
<td>008</td>
<td></td>
<td>Hourly</td>
<td>Avionics Maintenance at vendor’s facility</td>
<td>(AA) $97.00, (AB) $100.00, (AF) $104.00</td>
</tr>
<tr>
<td>009</td>
<td></td>
<td>Hourly</td>
<td>Avionics Maintenance in Field Maintenance</td>
<td>(AA) $142.00, (AB) $210.00, (AF) $125.00</td>
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<tr>
<td>Item</td>
<td>Approx. Qty.</td>
<td>Unit</td>
<td>Article and Description</td>
<td>Unit Price</td>
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</tbody>
</table>
| 012  | Each        |      | Flight Training - initial King Air 90 series or higher, Each Class | (AC) $2,500.00  
|      |             |      |                         | (AD) $7,530.00  |
| 013  | Each        |      | Flight Training - recurrent King Air 90 series or higher, Each Class | (AC) $4,500.00  
|      |             |      |                         | (AD) $4,300.00 |

**AIRCRAFT MAINTENANCE TRAINING AND FLIGHT TRAINING**

*** 11 Items Total ***