State of New Mexico
General Services Department
Statewide Price Agreement Coversheet

Awarded Vendor
0000113181
GeoComm, Inc.
601 W. St. Germain Street
St. Cloud, MN 56301
Attn: Ron Helterbrand
Telephone No. (302) 281-2193

Price Agreement Number: 70-000-16-00017
Payment Terms: See Contract
F.O.B.: See Contract
Delivery: See Contract

Procurement Specialist: Teri Arevalo
Telephone No.: (505) 827-0266

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Title: GIS Services

Term: September 06, 2016 - September 06, 2020

This Price Agreement is made subject to the “terms and conditions” shown on the reverse side of this page, and as indicated in this Price Agreement.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 09/06/2016

Purchasing Division, 1100 St. Francis Drive, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
TA
Establish a Price Agreement based on GSA Contract #GS-35F-0594S for GIS Services.

This Statewide Price Agreement may be extended if the GSA Contract is extended, upon approval of all parties.

Contract orders shall be issued only to vendor(s) shown under this Price Agreement. Prices shall be equal to or less than the price stipulated under the above listed GSA Contract.

Agencies must verify that items being purchased, rented, etc., are listed on the above referenced GSA. Only those items listed may be placed on contract orders under this Statewide Price Agreement. A complete copy of the GSA catalog must be retained by the using agency for auditing purposes. Trade-ins are not allowed under this Statewide Price Agreement.

Vendors under this Statewide Price Agreement are required to furnish a complete copy of the GSA catalog to the using agency upon request. Vendors must certify upon request that only those products, supplies or services accepted by the federal government are included in GSA price list.

State and local government catalogs are not acceptable.

Note: all terms and conditions established in the referenced GSA and by the New Mexico State Purchasing Agent shall prevail.

**Administrative Fee & Reports**

All contracts and Purchase Orders arising out of this agreement shall be deemed to include an Administrative Fee assessment at the rate of three quarters of one percent (0.75 %) for the gross total sales and other revenues (including commissions and fees charged). This assessment shall apply to all New Mexico state agencies and local public bodies. “Gross total sales” means any invoiced amount less any applicable state and local taxes.

For reporting purposes: list payments received for the issued invoice during the applicable quarter by state agency, local public body and invoice number. The Quarters are as follows.

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Period End</th>
<th>Report Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>First</td>
<td>September 30</td>
<td>October 31</td>
</tr>
<tr>
<td>Second</td>
<td>December 31</td>
<td>January 31</td>
</tr>
<tr>
<td>Third</td>
<td>March 31</td>
<td>April 30</td>
</tr>
<tr>
<td>Fourth</td>
<td>June 30</td>
<td>July 31</td>
</tr>
</tbody>
</table>

Even if contractor experiences zero sales during the quarter, a report is still required. This will also apply if the contract starts partial within a Quarter. Reports and Administrative Fee shall be due no later than thirty (30) days following the end of the quarter. Only submit one payment and one report for each quarter, do not combine payments or reports.

Payment shall be made by check payable to the “State Purchasing Division”. This contract number 70-000-16-00017 must be included on all payments and Quarterly Sales Reports.

**Remit Checks to:**

State Purchasing Division  
1100 St. Francis Drive, Room 2016  
PO Box 6850  
Santa Fe, NM 87505  
Attn: Compliance Officer

Sample Reports can be found at:
Email completed reports to: GSD.QuarterlyUsageR@state.nm.us

For questions regarding the Administrative Fees and Quarterly Sales Reports contact the Compliance Officer at (505) 827-0507 or (505) 827-0472.

This agreement is not intended to be used to procure “Open Market” items.

Executive Branch Agencies must enter into the proper contractual agreement to hire GeoComm before any work can begin.

The PROPER CONTRACTUAL AGREEMENT could be:

1. a written contract on the Department of Information Technology template if IT services or goods are being purchased;
2. a written contract on the Department of Finance and Administration’s Professional Services Agreement template if professional services are being purchased; or
3. Purchase Order (where no professional services, IT services or goods, or some general services are being purchased).

<table>
<thead>
<tr>
<th>Item</th>
<th>Approx Qty</th>
<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>001</td>
<td>1 Ea.</td>
<td></td>
<td>General Purpose Commercial Information Technology Equipment, Software and Services</td>
<td></td>
</tr>
</tbody>
</table>

*** 1 Item Total ***
MEMORANDUM

Date: September 6, 2016

To: Jody Sayre, Vice President of Sales & Marketing, GeoComm, Inc.

From: Mr. Larry Maxwell, State Purchasing Agent

RE: GSA Contract GS-35F-0594S

The State Purchasing Agent is willing to establish a price agreement based upon your willingness to extend your GSA pricing, terms and conditions to the State of New Mexico subject to the following requirements:

1. Purchases based on 13-1-129 (A)(1) NMSA 1978 do not reflect actual purchases from a General Services Administration (GSA) contract, the vendor must agree to remit the 0.75% Industrial Funding Fee to the State of New Mexico, State Purchasing Division, on a quarterly basis to offset contract administration costs.

2. Along with submitting the required fee, the vendor must also agree to supply the State of New Mexico, State Purchasing Division, with a quarterly usage report broken out, at a minimum, to the state agency and local public body level.

If you agree to the above conditions, please sign at the space provided below, scan and email back to Teri.Arevalo@state.nm.us or fax back to 505-827-2484. If you have any questions please contact Teri Arevalo at 505-827-0266.

Your immediate attention to this matter is greatly appreciated.

GeoComm Inc.

Company Name

9/6/16

Date

Controller

Title

DELIVERY ADDRESS: Joseph Montoya Building Rm. 2016, 1100 St. Francis Drive, Santa Fe, New Mexico 87505
MAILING ADDRESS: P.O. Box 6850, Santa Fe, New Mexico 87502
GeoComm wishes to participate under the cooperative purchasing program. The following SINs are available to state and local:

- Special Item No. 132-33 Perpetual Software Licenses
- Special Item No. 132-34 Maintenance of Software as a Service
- Special Item No. 132-50 Training Courses
- Special Item No. 132-51 Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**SPECIAL ITEM NUMBER 132-33 - PERPETUAL SOFTWARE LICENSES**

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

**FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE**

- Large Scale Computers
  - Operating System Software
  - Application Software
- Microcomputers
  - Operating System Software
  - Application Software

Note: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency—sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

**SPECIAL ITEM NUMBER 132-34 - MAINTENANCE OF SOFTWARE AS A SERVICE**

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

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SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES (FPDS Code U012)

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D301 IT Facility Operation and Maintenance
- FPDS Code D302 IT Systems Development Services
- FPDS Code D308 Programming Services
- FPDS Code D311 IT Data Conversion Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Geo-Comm, Inc.
601 West Saint Germain St.
Saint Cloud, MN 56301-3665
Phone: (320) 240-0040
Fax: (320) 240-2389
www.geo-comm.com

Contract Number: GS-35F-0594S
Period Covered by Contract: September 01, 2016 to August 31, 2021

General Services Administration
Federal Supply Service

Pricelist current through Modification # PS-0013, dated 06/30/2016

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).

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# TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS ...................................... 4

TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE ........................................................................... 12

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50) .................................................................................................................. 15

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) .............................................................................................................................................. 17

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS ...... 21

BLANKET PURCHASE AGREEMENT (BPA) .................................................................................................................. 22

BPA FORMAT GUIDELINES ..................................................................................................................................... 23

CONTRACTOR'S TEAM ARRANGEMENTS .................................................................................................................. 25

GEO-COMM, INC.'S INFORMATION TECHNOLOGY TRAINING COURSE DESCRIPTIONS ........................................... 26

GEO-COMM, INC.'S INFORMATION TECHNOLOGY LABOR CATEGORY DESCRIPTIONS ........................................... 32

GEO-COMM, INC.'S AUTHORIZED GSA PRICING ................................................................................................. 37

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INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

[ ] The Geographic Scope of Contract will be domestic and overseas delivery.
[ ] The Geographic Scope of Contract will be overseas delivery only.
[X] The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR’S ORDERING ADDRESS AND PAYMENT INFORMATION:

Geo-Comm, Inc.
601 West Saint Germain St. Saint Cloud, MN 56301-3665

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Phone: (320) 240-0040

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3. LIABILITY FOR INJURY OR DAMAGE
The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:
   Block 9: G. Order/Modification Under Federal Schedule
   Block 16: Data Universal Numbering System (DUNS) Number: 92-698-7058
   Block 30: Type of Contractor - B. Other Small Business
   Block 31: Woman-Owned Small Business - NO
   Block 36: Contractor's Taxpayer Identification Number (TIN): 41-1811590

4a. CAGE Code: 06AJ2
4b. Contractor HAS registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE
   a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>DELIVERY TIME (Days ARO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-33</td>
<td>30 Days ARO</td>
</tr>
<tr>
<td>132-34</td>
<td>30 Days ARO</td>
</tr>
<tr>
<td>132-50</td>
<td>To be negotiated between Ordering Agency and GeoComm</td>
</tr>
<tr>
<td>132-51</td>
<td>To be negotiated between Ordering Agency and GeoComm</td>
</tr>
</tbody>
</table>

   b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.
   a. Prompt Payment: NONE
   b. Quantity: NONE
   c. Dollar Volume: NONE
   d. Other Special Discounts (i.e. Government Education Discounts, etc.): Government Educational Institutions are offered the same discounts as all other Government customers. There are no other applicable discounts.

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8. **TRADE AGREEMENTS ACT OF 1979, as amended:**
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

10. **Small Requirements:** The minimum dollar of orders to be issued is **$100**.

11. **MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

   a. The Maximum Order for the following Special Item Numbers (SINs) is **$500,000**:
      - Special Item Number 132-33 - Perpetual Software Licenses
      - Special Item Number 132-34 - Maintenance of Software as a Service
      - Special Item Number 132-51 - Information Technology Professional Services

   b. The Maximum Order for the following Special Item Numbers (SINs) is **$25,000**:
      - Special Item Number 132-50 - Training Courses

12. **ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**
Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

   a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

   b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. **FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:** Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDs), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 **FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4850.

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13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDs): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDs) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L’Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor’s participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency’s order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency’s order.

(i) Government-Furnished Property: As specified by the agency’s order, the Government may provide property, equipment, materials or resources as necessary.

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Availability of Funds: Many Government agencies’ operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government’s obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity’s convenience, and (m) Termination for Cause (See 52.212-4).

16. GSA ADVANTAGE!
GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors’ schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

1. Manufacturer;
2. Manufacturer’s Part Number; and
3. Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.gsaadvantage.gov

17. PURCHASE OF OPEN MARKET ITEMS
NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) — referred to as open market items — to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if:

1. All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
2. The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
3. The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
4. All clauses applicable to items not on the Federal Supply Schedule are included in the order.

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18. **CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**
   a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
      
      (1) Time of delivery/installation quotations for individual orders;
      
      (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
      
      (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
   
b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.
   
c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. **OVERSEAS ACTIVITIES**
   The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

   **NOT APPLICABLE**

   Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. **BLANKET PURCHASE AGREEMENTS (BPAs)**
   The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. **CONTRACTOR TEAM ARRANGEMENTS**
   Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.
22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes _X___

No ______

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL):

The EIT standard can be found at: www.Section508.gov.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from_________dated____________. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

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25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).
TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES
(SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL
ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE
The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The
ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The
ordering activity may require repair or replacement of nonconforming software at no increase in contract price.
The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was
discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the
software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY
a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as
stated in the contract's commercial pricelist will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use
for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will
not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in
accepted items.

3. TECHNICAL SERVICES
The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number
(800) 637-7379 or via email at swsupport@geo-comm.com for the purpose of providing user assistance and
guidance in the implementation of the software. The technical support number is available from 8:00am CT to
5:00pm CT Monday through Friday.

4. SOFTWARE MAINTENANCE
a. Software maintenance as it is defined: (select software maintenance type):
 X 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in
function and technology to maintain the operability and usability of the software product. It may also include
other no charge support that are included in the purchase price of the product in the commercial marketplace. No
charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently
Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support
for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a
software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

 X 2. Software Maintenance as a Service (SIN 132-34)

"When seconds matter, we help save lives
and protect property..."
Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if maintenance is to be continued during the subsequent period.

6. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

   (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

   (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect...
the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b.(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

7. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33)
Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

8. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY
The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

9. RIGHT-TO-COPY PRICING
The Contractor shall insert the discounted pricing for right-to-copy licenses.

"When seconds matter, we help save lives and protect property..."
1. **SCOPE**
   a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
   
   b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. **ORDER**
   Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract.
   
   Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. **TIME OF DELIVERY**
   The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. **CANCELLATION AND RESCHEDULING**
   a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
   
   b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
   
   c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
   
   d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. **FOLLOW-UP SUPPORT**
   The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

"When seconds matter, we help save lives and protect property..."
6. **PRICE FOR TRAINING**
The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. **INVOICES AND PAYMENT**
Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. **FORMAT AND CONTENT OF TRAINING**
a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. **If applicable** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:
   1. The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
   2. The length of the course;
   3. Mandatory and desirable prerequisites for student enrollment;
   4. The minimum and maximum number of students per class;
   5. The locations where the course is offered;
   6. Class schedules; and
   7. Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-48, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. **“NO CHARGE” TRAINING**
The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

NONE

"When seconds matter, we help save lives and protect property…"
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE
   a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.

   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES  I-FSS-60 Performance Incentives (April 2000)
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

   b. The ordering activity must establish a maximum performance incentive price for these services and/or total services on individual orders or Blanket Purchase Agreements.

   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

   d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

"When seconds matter, we help save lives and protect property..."
5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
(1) Cancel the stop-work order, or
(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

7. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY
Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAm Professional Services.

"When seconds matter, we help save lives and protect property..."
9. INDEPENDENT CONTRACTOR
All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST
a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES
The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS
For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIAITION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIAITION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

"When seconds matter, we help save lives and protect property..."
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;
(2) Subcontractors; and/or
(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES
Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS
Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS
The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING
a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact (Heather Hoskins, Controller; phone (320) 240-0040; fax (32) 240-2369; email hhoskins@geo-comm.com).

"When seconds matter, we help save lives and protect property..."
BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s).

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

__________________________________________  ________________  ________________
Ordering Activity                     Date                      Contractor                     Date

"When seconds matter, we help save lives and protect property..."
(CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)____________________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

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<th>MODEL NUMBER/PART NUMBER</th>
<th>*SPECIAL BPA DISCOUNT/PRICE</th>
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(2) Delivery:

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<th>DESTINATION</th>
<th>DELIVERY SCHEDULES / DATES</th>
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(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be_____________________.

(4) This BPA does not obligate any funds.

(5) This BPA expires on____________________ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

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<th>OFFICE</th>
<th>POINT OF CONTACT</th>
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(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

"When seconds matter; we help save lives and protect property..."
(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.
BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.
GeoLynx Desktop User/System Administrator Training

Description: The GeoLynx Desktop User/System Administrator Training class is an instructor-led and hands-on training course that provides a basic understanding of the functionality and ongoing maintenance of our GeoLynx Desktop Dispatch GIS system. The overall structure of the course designates the first two hours to be spent on teaching user functionality, while the remaining four hours will be used to conduct system administrator and security training. User functionality training highlights the integration of GIS technology, the dispatch mapping software and the 9-1-1 industry.

The training session provides the tools for understanding the call processing background required for basic troubleshooting as well as how to make adjustments to better fit the needs of the individual PSAP. It is advised that class size be reduced to less than six during the administrator training section, in order to address the policies and procedures for system administration and system security.

Length of Course: 6 Hours
Desirable Prerequisites: No Prerequisites
Locations Class(es) Offered: On-site at client’s location
Minimum/Maximum Learners: 1 Minimum, 6 Maximum
Class Schedule: Courses scheduled per client’s request
Course Materials: GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

GeoLynx Desktop Train-the-Trainer

Description: The intent of GeoComm's Dispatcher Train-The-Trainer course is to provide instruction on GeoLynx that will aid in the processing of wire line and wireless 9-1-1 calls. System Administrator training will highlight the integration of Geographic Information System (GIS) technology within the dispatch mapping software and the 9-1-1 industry. The training session will provide the necessary tools for understanding the call processing background for basic troubleshooting.

Length of Course: 4-6 Hours
Desirable Prerequisites: No Prerequisites
Locations Class(es) Offered: On-site at client’s location
Minimum/Maximum Learners: 1 Minimum, 4 Maximum
Class Schedule: Courses scheduled per client’s request
Course Materials: GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

"When seconds matter, we help save lives and protect property..."
GeoLynx AVL

**Description:** The GeoLynx AVL vehicle tracking system is an add-on module to the GeoLynx Dispatch Mapping System. GeoLynx AVL allows dispatchers to locate all emergency vehicles (squad cars, fire trucks, water patrol boats, ATV, etc.) that are equipped with tracking on a digital map.

**Length of Course:** 2-4 Hour

**Desirable Prerequisites:** GeoLynx User Training

**Locations Class(es) Offered:** On-site at client's location

**Minimum/Maximum Learners:** 1 Minimum, 6 Maximum

**Class Schedule:** Courses scheduled per client's request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

GeoLynx Mobile

**Description:** GeoLynx Mobile is a “mobile” extension of GeoComm's GeoLynx and GeoLynx AVL systems. GeoLynx Mobile takes the same mapping functionality present in your communications center and moves it into the field providing your emergency response professionals with information that allows them to make informed decisions.

**Length of Course:** 2-4 Hour

**Desirable Prerequisites:** GeoLynx User Training

**Locations Class(es) Offered:** On-site at client's location

**Minimum/Maximum Learners:** 1 Minimum, 6 Maximum

**Class Schedule:** Courses scheduled per client's request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.
GeoLynx Sync

**Description:** The map update server/client software is utilized to transfer map data and configuration files from a central location to individual client machines. This is completed by means of an existing network connection. The GeoLynx Sync software is customized to the specific system setup. The training program and documentation will reflect the custom system configuration. The training for this product is typically two hours.

Training topics will include:
- System set-up and maintenance
- Scheduling map data and configuration transfers
- Log successful transfers
- Requesting manual updates
- Trouble shooting possible transfer issues

**Length of Course:** 2 Hours (GeoLynx Sync only)
Add 1 Hour for GeoLynx Sync Advanced, if purchased

**Desirable Prerequisites:** GeoLynx User Training

**Locations Class(es) Offered:** On-site at client’s location

**Minimum/Maximum Learners:** 1 minimum, 2 maximum

**Class Schedule:** Courses scheduled per client’s request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

GeoLynx Server Train-the-Trainer

**Description:** The intent of GeoComm’s train-the-trainer program is to provide instruction on GeoLynx Server that will aid in the understanding of the many functions of the system. In addition, training will include instruction on how to train other system users and administrators. Training topics will include:
- Training Instruction
- General Background Discussion
- Functionality Training
- Procedural Training

**Length of Course:** Up to 6 Hours (GeoLynx Server only, no add-on modules),
Add 2 Hours for Dispatch Add-on Module training, if purchased
Add 2 Hours for AVL Add-on Module training, if purchased
Add 2 Hours for Stats Add-on Module training, if purchased

**Desirable Prerequisites:** No Prerequisites

**Locations Class(es) Offered:** On-site at client’s location

**Minimum/Maximum Learners:** 1 Minimum, 8 Maximum

**Class Schedule:** Courses scheduled per client’s request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

"When seconds matter, we help save lives and protect property..."
GeoLynx Server System Administrator Training

Description: GeoComm has learned through experience the most effective way to train an administrator is to have them attend a user session first then build on that foundation with administrator content. Our training curriculum is designed to facilitate the acquisition of basic skills and concepts relating to the use of mapping software for public safety. GeoComm’s system administration training is to provide a basic understanding of the functionality and ongoing maintenance of GeoLynx Server. In addition, we will train system administrators on how to make adjustments to better fit the needs of the individual PSAP. This is accomplished through a combination of background lectures with functionality and scenario based hands-on exercises. Training topics will include:

- System Architecture
- Installation
- Maintenance Procedures
- Configuration Options

Length of Course: 4 Hours

Desirable Prerequisites: No Prerequisites

Locations Class(es) Offered: On-site at client’s location

Minimum/Maximum Learners: 1 Minimum, 4 Maximum

Class Schedule: Courses scheduled per client’s request

Course Materials: GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.
GeoLynx DMS Training (12 Hours Web-based)

**Description:** The goal of GeoComm's GeoLynx DMS training is to provide a comprehensive understanding of GeoLynx DMS GIS toolset and how these tools can be applied to your public safety dispatch GIS system. Training will be accomplished through a web-based lecture and hands-on based training session.

The lectures will provide a background on specific GeoLynx DMS tool concepts, while the hands on tutorials will demonstrate real world experience in applying the GeoLynx DMS toolset to GIS data maintenance.

Training will cover all GeoLynx DMS tools as well as include a general overview of how these tools interact with the Esri ArcGIS software. It is designed for customers with an intermediate understanding of:

- GIS
- Maintaining GIS Data for Public Safety
- ArcGIS ArcMap

**Length of Course:** Up to 12 Hours

**Prerequisites:** Prerequisites for training include:

- The client must have an intermediate understanding of ArcGIS ArcMap functionality.
- The client must have an intermediate understanding of GIS principles.

**Locations Class(es) Offered:** Web-based

**Minimum/Maximum Learners:** 1 Minimum, 2 Maximum

**Class Schedule:** Courses scheduled per client's request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.

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GeoLynx DMS Training (12 Hours On-site)

**Description:** The goal of GeoComm's GeoLynx DMS training is to provide a comprehensive understanding of GeoLynx DMS GIS toolset and how these tools can be applied to your public safety dispatch GIS system. Training will be accomplished through an on-site lecture and hands-on based training session.

The lectures will provide a background on specific GeoLynx DMS tool concepts, while the hands on tutorials will demonstrate real world experience in applying the GeoLynx DMS toolset to GIS data maintenance.

Training will cover all GeoLynx DMS tools as well as include a general overview of how these tools interact with the Esri ArcGIS software. It is designed for customers with a basic understanding of:

- GIS
- Maintaining GIS Data for Public Safety
- ArcGIS ArcMap

**Length of Course:** Up to 12 Hours

**Prerequisites:** Prerequisites for training include:

- The client must have a basic understanding of ArcGIS ArcMap functionality.
- The client must have a basic understanding of GIS principles.

**Locations Class(es) Offered:** On-site at client's location

**Minimum/Maximum Learners:** 1 Minimum, 2 Maximum

**Class Schedule:** Courses scheduled per client's request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.
GeoLynx DMS (12 Hours On-site and 12 Hours Web-based)

**Description:** The goal of GeoComm’s GeoLynx DMS training is to provide a comprehensive understanding of GeoLynx DMS GIS toolset and how these tools can be applied to your public safety dispatch GIS system. Training will be accomplished through an initial web-based training session followed by an on-site lecture and hands-on based training session.

The web-based training session will cover principles of creating and maintaining GIS map data for 9-1-1 and ensuring synchronization between the GIS map data, the 9-1-1 database, and MSAG. The on-site lectures will provide a background on specific GeoLynx DMS tool concepts, while the hands on tutorials will demonstrate real world experience in applying the GeoLynx DMS toolset to GIS data maintenance.

The web-based session will take place prior to the on-site training session. It 12 hours of training will be scheduled in increments throughout a couple weeks. This will provide the GIS personnel with the background required to maintain the GIS data specifically for 9-1-1.

Training is designed for clients with minimal to no experience with:

- GIS
- ArcGIS ArcMap
- Maintaining GIS Data for Public Safety

**Length of Course:** 12 Hours on-site, 12 Hours web-based, and 2 hours of web-based training support

**Locations Class(es) Offered:** On-site at client’s location and web-based

**Minimum/Maximum Learners:** 1 Minimum, 2 Maximum

**Class Schedule:** Courses scheduled per client’s request

**Course Materials:** GeoComm provides access to an online help guide for each software product which provides all the information you need for the operation, administrative set up, and configuration of the software.
Geo-Comm, Inc.
SIN 132-51
Labor Category Descriptions

Implementation Specialist

Minimum/General Experience:
At least two years of specialized experience in the implementation and installation of Information Technology software systems. Specialized experience also preferred in the area of software installation with complete responsibility for tasks involving analysis, programming, and implementation.

Functional Responsibility:
The Implementation Specialist is responsible for the successful implementation of GeoComm systems and follow-up customer technical support when needed. Travel to customer sites can be expected 80% of the time. Essential job duties include the following:

- Coordinates assigned installation projects by fully understanding project scope; communicating with customers and Geo-Comm staff regarding installation requirements, expectations, and preparedness steps; and assuring sites are prepared & ready for a successful installation to occur.
- Documents project notes, installation reports, process changes, trouble tickets, and status reports.
- Completes successful installations of Geo-Comm systems at customer sites, including cabling, hardware setup, networking, software installation, and post installation follow-up.
- Consults with other staff with specialized knowledge to resolve issues. When necessary, escalates issues appropriately.
- Maintains a working knowledge of Microsoft Office applications, PC operations, and other related software applications.
- Maintains a working knowledge of current Geo-Comm software products as well as any software developed in the future.
- Assists Geographic Services teams with Software setup and support, when needed. Validates and adjusts product setups to accommodate successful implementations.

Minimum Education:
A High School degree plus 2 years of professional experience in information systems, preferably in the fields of GIS or GPS is required. Must also possess a valid driver's license

"When seconds matter, we help save lives and protect property..."
Training Specialist

Minimum/General Experience:
At least two years of specialized experience in the Information Technology training course field. Specialized experience preferred in the area of training course development with responsibility for training programs/agendas and customer understanding. Also possesses strong project management skills.

Functional Responsibility:
The Training Specialist is responsible for developing, coordinating, facilitating, supervising and promoting a variety of training programs designed to satisfy the training needs GeoComm customers. Travel to customer sites can be expected 80% of the time. Essential job duties include the following:
- Conduct all aspects of customer training services related to Geo-Comm software products and GIS services.
- Maintain working knowledge of Geo-Comm software products.
- Assist in development and facilitate web-based Geo-Comm software training sessions.
- Assist in development of training programs, including agendas, handouts, knowledge checks, and design exercises for Geo-Comm software training programs including Train the Trainer, User and Administrative levels.
- Participates in Technical Services software development/testing process and assists in the development of product quality and reliability standards.
- Participate in special projects as needed and appropriate.

Minimum Education:
A High School degree plus 2 years of professional experience in the Information Technology training course field is required. Must also possess a valid driver’s license.
GIS Specialist

Minimum/General Experience:
A two year degree or certification from an accredited university or college in the Information Technology field. Considerable knowledge of GIS or GPS information systems. Ability to perform highly responsible assignments requiring experience, judgment and discretion for effective completion. Computer literacy with basis in digital cartography.

Job Summary:
The GIS Specialist is responsible for the production of geographic information data, digital map data file production, database development and map printing. Other essential job duties include the following:

- Conducts all aspects of mapping development and database development including GPS gathering; and functions as a Field Tech as required.
- Reaches out to contacts to obtain all necessary resources in a timely manner.
- Takes customer and resident calls. Involves the Team Leader in complex customer issues.
- Develops weekly reports and makes sure the Team Leader is aware of any potential down times.
- Monitors own progress and overall geographic services schedule on assigned projects and assures quality control on assigned projects.
- Resolves customer and project issues in a timely fashion.
- Develops and improves Geographic Services operations to be more efficient and effective.
- Maintains a working knowledge of software required to complete job duties and monitors assigned maintenance projects, utilizing call logs and maintenance forms appropriately.
- Develops an understanding of the interaction of GIS technology as it relates to the development of the Enhanced 911 system components of MSAG, telephone database and postal coordination of address conversion.

Minimum Education:
A High School degree plus 2 years of professional experience in information systems and GIS or GPS fields is required. Must also possess a valid driver's license.
Senior GIS Specialist

Minimum/General Experience:
At least three years of advanced Geographic Information Systems (GIS) experience. Specialized experience in GIS for the public safety industry is preferred. Should possess solid research skills and the ability to communicate well (verbal and written). Technical training and development experience is also required along with the ability to use experience, judgment, and discretion for effective project completion.

Functional Responsibility:
The Senior GIS Specialist is responsible for the development, management, and provision of internal and external GIS consulting and training services. Extensive travel is required. Essential job duties include the following:

- Develop, implement, and conduct customer GIS and software training and consulting.
- Manage customer projects
- Provide technical expertise, assistance, and support for Account Services.
- Provide technical expertise, assistance, and support for Client Services.
- Author customer documentation and reports.
- Author technical documentation for proposal development.
- Develop and present seminars at trade shows and conferences. Prepare GIS articles for publication.

Minimum Education:
A bachelor's degree plus three years of professional experience is required. Must also possess a valid driver's license.

"When seconds matter, we help save lives and protect property..."
Communications Specialist

Minimum/General Experience:
At least five years of specialized communications experience in the telecommunications industry including wireless, two-way radio, cellular, and CDPD systems. Should possess strong verbal and written communications skills and the ability to establish and maintain excellent working relationships. Must have proven ability to use experience, judgment, and discretion for effective project completion.

Functional Responsibility:
The Communication Specialist is responsible for conducting research and analysis, document development, presentations, and project management within the department. Extensive travel is required. Essential Job Duties include the following:

- Conducts technical, operational, political, and financial research and analysis.
- Develops detailed reports which illustrate methodologies, findings, recommendations and budgetary estimates.
- Designs and develops technical systems specifications.
- Manages bid/RFP process as needed.
- Reviews and analyzes bids/proposals.
- Supervises systems procurement and installation.
- Conducts final system checks.
- Provides input and assistance on proposals.
- Manages project schedule and assures timely completion of project.
- Conducts project meetings as needed.
- Participates in sales meetings, and presentations to clients as needed.
- Manages key accounts.

Minimum Education:
A high school degree plus two years of post high school education and five years of professional experience is required. Must also possess a valid driver's license.
### GeoLynx Desktop Dispatch GIS

<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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</thead>
<tbody>
<tr>
<td>132-33</td>
<td>GL-001</td>
<td>GeoLynx Desktop Dispatch GIS license</td>
<td>$4,785.00</td>
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<td>132-34</td>
<td>GL-001-M</td>
<td>GeoLynx Desktop Dispatch GIS Annual Support and Maintenance</td>
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<tr>
<td>132-33</td>
<td>GL-002</td>
<td>GeoLynx Desktop Dispatch GIS Admin (view only) license</td>
<td>$1,735.65</td>
<td>90 days</td>
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<tr>
<td>132-34</td>
<td>GL-002-M</td>
<td>GeoLynx Desktop Dispatch GIS Admin Annual Support and Maintenance</td>
<td>$435.00</td>
<td>90 days</td>
<td>US</td>
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### GeoLynx DMS E9-1-1 GIS Data Management

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<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
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<td>132-33</td>
<td>DMS-001</td>
<td>GeoLynx DMS GIS Data Manager – single license</td>
<td>$6,086.65</td>
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<td>DMS-002</td>
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### GeoLynx Sync Interoperable Replication and Propagation

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<th>SIN</th>
<th>Manufacturer Part Number</th>
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<th>GSA Price</th>
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<td>GeoLynx Sync Client license</td>
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<td>GeoLynx Sync Client Annual Support and Maintenance</td>
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* "When seconds matter, we help save lives and protect property...”*
<table>
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<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<td>Standard IP AVL Client Interface (for tracked mobile units when purchasing GeoLynx AVL IP System)</td>
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<td>GeoLynx Server (Single Quad Core Server and SQL Server Express - not provided)</td>
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"When seconds matter, we help save lives and protect property..."
<table>
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<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<td>GeoLynx Server (pop. 300,000 - 349,999)</td>
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<td>GLS-008</td>
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<td>$39,074.31</td>
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<td>GLS-009</td>
<td>GeoLynx Server (pop. 400,000 - 449,999)</td>
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<td>GLS-010</td>
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<td>GLS-011</td>
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<td>GLS-012</td>
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<td>GLS-019</td>
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<td>$57,890.67</td>
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"When seconds matter, we help save lives and protect property..."
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<tr>
<th>SIN</th>
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<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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**GeoLynx Server Dispatch Add-on Module**

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<th>GSA Price</th>
<th>Warranty</th>
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<td>GLS-049</td>
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<td>$3,915.00</td>
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**GeoLynx Server AVL Add-on Module**

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<th>Description</th>
<th>GSA Price</th>
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<td>GLS-074</td>
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<td>132-33</td>
<td>GLS-075</td>
<td>GeoLynx Server AVL Add-on Module (pop. 50,000 - 99,999)</td>
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<tr>
<td>132-33</td>
<td>GLS-076</td>
<td>GeoLynx Server AVL Add-on Module (pop. 100,000 - 149,999)</td>
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<tr>
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<td>GLS-077</td>
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<td>132-33</td>
<td>GLS-078</td>
<td>GeoLynx Server AVL Add-on Module (pop. 200,000 - 249,999)</td>
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<td>132-33</td>
<td>GLS-079</td>
<td>GeoLynx Server AVL Add-on Module (pop. 250,000 - 299,999)</td>
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<tr>
<td>132-33</td>
<td>GLS-080</td>
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<td>GLS-081</td>
<td>GeoLynx Server AVL Add-on Module (pop. 350,000 - 399,999)</td>
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<td>GLS-082</td>
<td>GeoLynx Server AVL Add-on Module (pop. 400,000 - 449,999)</td>
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<td>132-33</td>
<td>GLS-083</td>
<td>GeoLynx Server AVL Add-on Module (pop. 500,000 - 599,999)</td>
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<td>132-33</td>
<td>GLS-084</td>
<td>GeoLynx Server AVL Add-on Module (pop. 600,000 - 749,999)</td>
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<tr>
<td>132-33</td>
<td>GLS-085</td>
<td>GeoLynx Server AVL Add-on Module (pop. 750,000 - 849,999)</td>
<td>$7,395.00</td>
<td>90 days</td>
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<td>135-33</td>
<td>GLS-086</td>
<td>GeoLynx Server AVL Add-on Module (pop. 850,000 - 849,999)</td>
<td>$7,612.50</td>
<td>90 days</td>
<td>US</td>
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</table>

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<table>
<thead>
<tr>
<th>SIN</th>
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<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
</tr>
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<tbody>
<tr>
<td>132-33</td>
<td>GLS-087</td>
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<td>US</td>
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<tr>
<td>132-33</td>
<td>GLS-088</td>
<td>GeoLynx Server AVL Add-on Module (pop. 1,000,000 - 1,249,999)</td>
<td>$14,137.50</td>
<td>90 days</td>
<td>US</td>
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<td>132-33</td>
<td>GLS-089</td>
<td>GeoLynx Server AVL Add-on Module (pop. 1,250,000 - 1,499,999)</td>
<td>$15,225.00</td>
<td>90 days</td>
<td>US</td>
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<td>132-33</td>
<td>GLS-090</td>
<td>GeoLynx Server AVL Add-on Module (pop. 1,500,000 - 1,749,999)</td>
<td>$16,312.50</td>
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<td>132-33</td>
<td>GLS-091</td>
<td>GeoLynx Server AVL Add-on Module (pop. 1,750,000 - 1,999,999)</td>
<td>$17,400.00</td>
<td>90 days</td>
<td>US</td>
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<tr>
<td>132-33</td>
<td>GLS-092</td>
<td>GeoLynx Server AVL Add-on Module (pop. 2,000,000 - 2,249,999)</td>
<td>$18,487.50</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-33</td>
<td>GLS-093</td>
<td>GeoLynx Server AVL Add-on Module (pop. 2,250,000 - 2,499,999)</td>
<td>$19,575.00</td>
<td>90 days</td>
<td>US</td>
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<td>132-33</td>
<td>GLS-094</td>
<td>GeoLynx Server AVL Add-on Module (pop. 2,500,000 - 2,749,999)</td>
<td>$20,662.50</td>
<td>90 days</td>
<td>US</td>
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<td>GLS-095</td>
<td>GeoLynx Server AVL Add-on Module (pop. 2,750,000 - 2,999,999)</td>
<td>$21,750.00</td>
<td>90 days</td>
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<td>GLS-096</td>
<td>GeoLynx Server AVL Add-on Module (pop. 3,000,000 - 3,249,999)</td>
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<td>GLS-097</td>
<td>GeoLynx Server AVL Add-on Module (pop. 3,250,000 - 3,569,999)</td>
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**GeoLynx Server Stats Add-on Module**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<tr>
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<tr>
<td>132-33</td>
<td>GLS-099</td>
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<td>GLS-103</td>
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<td>90 days</td>
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<tr>
<td>132-33</td>
<td>GLS-104</td>
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<td>$6,307.50</td>
<td>90 days</td>
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"When seconds matter, we help save lives and protect property..."

GeoComm
<table>
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<tr>
<th>BIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>CSA Price</th>
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<td>90 days</td>
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<tr>
<td>132-33</td>
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<td>132-33</td>
<td>GLS-108</td>
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<td>$7,177.50</td>
<td>90 days</td>
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<td>GLS-109</td>
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<td>GLS-117</td>
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<td>GLS-119</td>
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<td>132-33</td>
<td>GLS-120</td>
<td>GeoLynx Server Stats Add-on Module (pop. 3,000,000 - 3,249,999)</td>
<td>$22,837.50</td>
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<td>GLS-121</td>
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<td>90 days</td>
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</table>

**GeoLynx Server Web DMS Add-on Module**

132-33 | GLS-122 | GeoLynx Server Web DMS Add-on Module (1-10 users) | $13,060.00 | 90 days  | US  |

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<table>
<thead>
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<th>BIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<tbody>
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<td>90 days</td>
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<td>GLS-124</td>
<td>GeoLynx Server Web DMS Add-on Module (21-30 users)</td>
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<td>90 days</td>
<td>US</td>
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<td>132-33</td>
<td>GLS-125</td>
<td>GeoLynx Server Web DMS Add-on Module (31-40 users)</td>
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<td>GLS-126</td>
<td>GeoLynx Server Web DMS Add-on Module (41-50 users)</td>
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<td>90 days</td>
<td>US</td>
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<td>US</td>
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<td>132-33</td>
<td>GLS-128</td>
<td>GeoLynx Server Web DMS Add-on Module (61-70 users)</td>
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<tr>
<td>132-33</td>
<td>GLS-129</td>
<td>GeoLynx Server Web DMS Add-on Module (71-80 users)</td>
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<td>90 days</td>
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<tr>
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<td>GLS-130</td>
<td>GeoLynx Server Web DMS Add-on Module (81-90 users)</td>
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<td>US</td>
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<tr>
<td>132-33</td>
<td>GLS-131</td>
<td>GeoLynx Server Web DMS Add-on Module (91-100 users)</td>
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<td>132-33</td>
<td>GLS-132</td>
<td>GeoLynx Server Web DMS Add-on Module (101-150 users)</td>
<td>$35,670.00</td>
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GeoLynx Server GIS Change Requests Add-on Module

<table>
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<th>BIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<tbody>
<tr>
<td>132-33</td>
<td>GLS-133</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (1-10 users)</td>
<td>$13,050.00</td>
<td>90 days</td>
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<td>132-33</td>
<td>GLS-134</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (11-20 users)</td>
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<td>132-33</td>
<td>GLS-135</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (21-30 users)</td>
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<td>GLS-136</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (31-40 users)</td>
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<td>132-33</td>
<td>GLS-138</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (51-60 users)</td>
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<td>132-33</td>
<td>GLS-139</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (61-70 users)</td>
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<td>132-33</td>
<td>GLS-140</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (71-80 users)</td>
<td>$29,710.00</td>
<td>90 days</td>
<td>US</td>
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<th>SIN</th>
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<td>GLS-141</td>
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<td>GLS-142</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (91-100 users)</td>
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<td>GLS-143</td>
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**GeoLynx Server (Single Quad Core Server and SQL Server Express - not provided)**

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<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
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<tr>
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<td>GLS-001-M</td>
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<td>132-34</td>
<td>GLS-003-M</td>
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<td>GLS-004-M</td>
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<tr>
<td>132-34</td>
<td>GLS-005-M</td>
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<td>GLS-006-M</td>
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<td>GLS-007-M</td>
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<td>GLS-008-M</td>
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<td>GLS-009-M</td>
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<td>$10,284.27</td>
<td>90 days</td>
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<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
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<th>COO</th>
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<tbody>
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<td>GLS-016-M</td>
<td>GeoLynx Server (pop. 1,250,000 - 1,499,999) Annual Support and Maintenance</td>
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<td>GLS-017-M</td>
<td>GeoLynx Server (pop. 1,500,000 - 1,749,999) Annual Support and Maintenance</td>
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<td>GLS-018-M</td>
<td>GeoLynx Server (pop. 1,750,000 - 1,999,999) Annual Support and Maintenance</td>
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<td>GLS-019-M</td>
<td>GeoLynx Server (pop. 2,000,000 - 2,249,999) Annual Support and Maintenance</td>
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**GeoLynx Server Dispatch Add-on Module**

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<th>SIN</th>
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<th>GSA Price</th>
<th>Warranty</th>
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<td>GLS-046-M</td>
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**GeoLynx Server AVL Add-on Module**

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<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<tr>
<td>132-34</td>
<td>GLS-074-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. &lt;50,000) Annual Support and Maintenance</td>
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<td>GLS-075-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 50,000 - 99,999) Annual Support and Maintenance</td>
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<td>132-34</td>
<td>GLS-076-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 100,000 - 149,999) Annual Support and Maintenance</td>
<td>$1,065.72</td>
<td>90 days</td>
<td>US</td>
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<tr>
<td>132-34</td>
<td>GLS-077-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 150,000 - 199,999) Annual Support and Maintenance</td>
<td>$1,045.61</td>
<td>90 days</td>
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<td>132-34</td>
<td>GLS-078-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 200,000 - 249,999) Annual Support and Maintenance</td>
<td>$1,085.63</td>
<td>90 days</td>
<td>US</td>
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<tr>
<td>132-34</td>
<td>GLS-079-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 250,000 - 299,999) Annual Support and Maintenance</td>
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<td>132-34</td>
<td>GLS-080-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 300,000 - 349,999) Annual Support and Maintenance</td>
<td>$1,166.67</td>
<td>90 days</td>
<td>US</td>
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<th>SIN</th>
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<tbody>
<tr>
<td>132-34</td>
<td>GLS-081-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 350,000 - 399,999) Annual Support and Maintenance</td>
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<td>90 days</td>
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<tr>
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<td>GLS-082-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 400,000 - 499,999) Annual Support and Maintenance</td>
<td>$1,247.58</td>
<td>90 days</td>
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<tr>
<td>132-34</td>
<td>GLS-083-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 500,000 - 599,999) Annual Support and Maintenance</td>
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<td>132-34</td>
<td>GLS-085-M</td>
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<td>$1,368.61</td>
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<td>GLS-086-M</td>
<td>GeoLynx Server AVL Add-on Module (pop. 850,000 - 949,999) Annual Support and Maintenance</td>
<td>$1,408.63</td>
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<td>GLS-087-M</td>
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<td>GLS-093-M</td>
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**GeoLynx Server Stats Add-on Module**

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<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
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<tbody>
<tr>
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<td>GeoLynx Server Stats Add-on Module (pop. &lt;50,000) Annual Support and Maintenance</td>
<td>$804.75</td>
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<td>GLS-101-M</td>
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<td>$1,086.63</td>
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<td>GLS-103-M</td>
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<td>$1,207.58</td>
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<td>GeoLynx Server Stats Add-on Module (pop. 850,000 - 949,999) Annual Support and Maintenance</td>
<td>$1,408.53</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-111-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 950,000 - 999,999) Annual Support and Maintenance</td>
<td>$2,414.25</td>
<td>90 days</td>
<td>US</td>
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<tr>
<td>132-34</td>
<td>GLS-112-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 1,000,000 - 1,249,999) Annual Support and Maintenance</td>
<td>$2,615.22</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-113-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 1,250,000 - 1,499,999) Annual Support and Maintenance</td>
<td>$2,817.06</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-114-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 1,500,000 - 1,749,999) Annual Support and Maintenance</td>
<td>$3,018.03</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-115-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 1,750,000 - 1,999,999) Annual Support and Maintenance</td>
<td>$3,219.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-116-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 2,000,000 - 2,249,999) Annual Support and Maintenance</td>
<td>$3,419.97</td>
<td>90 days</td>
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<tr>
<td>132-34</td>
<td>GLS-117-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 2,250,000 - 2,499,999) Annual Support and Maintenance</td>
<td>$3,621.81</td>
<td>90 days</td>
<td>US</td>
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</table>

"When seconds matter, we help save lives and protect property..."
<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>CDO</th>
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<tbody>
<tr>
<td>132-34</td>
<td>GLS-116-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 2,500,000 - 2,749,999) Annual Support and Maintenance</td>
<td>$3,822.78</td>
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<tr>
<td>132-34</td>
<td>GLS-119-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 2,750,000 - 2,999,999) Annual Support and Maintenance</td>
<td>$4,023.76</td>
<td>90 days</td>
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<tr>
<td>132-34</td>
<td>GLS-120-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 3,000,000 - 3,249,999) Annual Support and Maintenance</td>
<td>$4,224.72</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-121-M</td>
<td>GeoLynx Server Stats Add-on Module (pop. 3,250,000 - 3,999,999) Annual Support and Maintenance</td>
<td>$4,426.66</td>
<td>90 days</td>
<td>US</td>
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</table>

GeoLynx Server Web DMS Add-on Module

<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>CDO</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-34</td>
<td>GLS-122-M</td>
<td>GeoLynx Server Web DMS Add-on Module (1-10 users) Annual Software Support and Maintenance</td>
<td>$2,610.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-123-M</td>
<td>GeoLynx Server Web DMS Add-on Module (11-20 users) Annual Software Support and Maintenance</td>
<td>$3,306.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-124-M</td>
<td>GeoLynx Server Web DMS Add-on Module (21-30 users) Annual Software Support and Maintenance</td>
<td>$3,915.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-125-M</td>
<td>GeoLynx Server Web DMS Add-on Module (31-40 users) Annual Software Support and Maintenance</td>
<td>$4,457.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-126-M</td>
<td>GeoLynx Server Web DMS Add-on Module (41-50 users) Annual Software Support and Maintenance</td>
<td>$4,872.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-127-M</td>
<td>GeoLynx Server Web DMS Add-on Module (51-60 users) Annual Software Support and Maintenance</td>
<td>$5,220.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-128-M</td>
<td>GeoLynx Server Web DMS Add-on Module (61-70 users) Annual Software Support and Maintenance</td>
<td>$5,461.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-129-M</td>
<td>GeoLynx Server Web DMS Add-on Module (71-80 users) Annual Software Support and Maintenance</td>
<td>$5,742.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-130-M</td>
<td>GeoLynx Server Web DMS Add-on Module (81-90 users) Annual Software Support and Maintenance</td>
<td>$6,003.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-131-M</td>
<td>GeoLynx Server Web DMS Add-on Module (91-100 users) Annual Software Support and Maintenance</td>
<td>$6,264.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-132-M</td>
<td>GeoLynx Server Web DMS Add-on Module (101-150 users) Annual Software Support and Maintenance</td>
<td>$7,134.00</td>
<td>90 days</td>
<td>US</td>
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</table>

GeoLynx Server GIS Change Requests Add-on Module

<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>CDO</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-34</td>
<td>GLS-133-M</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (1-10 users) Annual Software Support and Maintenance</td>
<td>$2,610.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-134-M</td>
<td>GeoLynx Server GIS Change Requests Add-on Module (11-20 users) Annual Software Support and Maintenance</td>
<td>$3,306.00</td>
<td>90 days</td>
<td>US</td>
</tr>
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</table>

"When seconds matter, we help save lives and protect property..."
<table>
<thead>
<tr>
<th>BIN</th>
<th>Manufacturer Part Number</th>
<th>Description</th>
<th>GSA Price</th>
<th>Warranty</th>
<th>COO</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-34</td>
<td>GLS-135-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (21-30 users) Annual Software Support and Maintenance</td>
<td>$5,515.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-136-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (31-40 users) Annual Software Support and Maintenance</td>
<td>$4,497.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-137-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (41-50 users) Annual Software Support and Maintenance</td>
<td>$4,872.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-138-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (51-60 users) Annual Software Support and Maintenance</td>
<td>$5,220.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-139-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (61-70 users) Annual Software Support and Maintenance</td>
<td>$5,481.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-140-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (71-80 users) Annual Software Support and Maintenance</td>
<td>$5,742.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-141-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (81-90 users) Annual Software Support and Maintenance</td>
<td>$6,003.00</td>
<td>90 days</td>
<td>US</td>
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<tr>
<td>132-34</td>
<td>GLS-142-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (91-100 users) Annual Software Support and Maintenance</td>
<td>$6,284.00</td>
<td>90 days</td>
<td>US</td>
</tr>
<tr>
<td>132-34</td>
<td>GLS-143-M</td>
<td>GeoLyynx Server GIS Change Requests Add-on Module (101-150 users) Annual Software Support and Maintenance</td>
<td>$7,134.00</td>
<td>90 days</td>
<td>US</td>
</tr>
</tbody>
</table>

Notes: All software pricing is per license pricing. Maplex labeling is used in the GeoLyynx Family of Products. If you maintain your GIS data you should not change the .mxd used by the GeoLyynx Family of Products unless you use ArcInfo (which contains the Maplex labeling extension) or if you use ArcView or ArcEditor with the Maplex labeling engine, labeling in the GeoLyynx Family of Products may not work properly. Services can be provided to eliminate the need for Maplex labeling or editing your .mxd, if desired. GeoLyynx Desktop operation requires a computer act as the system server. The customer is responsible to provide this system server. GeoLyynx Desktop Admin does not plot 5-1-1 calls or CAD incidents. For 5-1-1 calls to plot in GeoLyynx Desktop or in GeoLyynx Server using the Dispatch Add-on Module GIS data meeting required map data specifications must be provided. This data must be synchronized to your MSAG and ALI Database to effectively plot wireline 9-1-1 calls. GeoLyynx AVL and GeoLyynx Sync Server require either one full copy of GeoLyynx Desktop or one GeoLyynx Desktop Admin license. A license of ArcGIS 10.0 or greater is a required component of GeoLyynx DMS GIS Data Manager. A GeoLyynx DMS GIS Data Manager license is a required component for each GeoLyynx DMS MSAG Manager license and one license of GeoLyynx DMS GIS Data Manager is required with the purchase of the GeoLyynx Server Web DMS and GIS Change Requests add-on modules. GeoLyynx DMS Mobile GIS Data Manager requires a license of Early ArcPad and an approved GPS unit to be loaded on. This is either billed as an other direct cost or is a customer responsibility.

"When seconds matter, we help save lives and protect property..."
If updates will be made using GeoLynx Sync or GeoLynx Sync Advanced, one license of GeoLynx Sync Client/GeoLynx Sync Advanced Client is required for each license of GeoLynx Desktop, GeoLynx Desktop Admin, and GeoLynx Mobile.

GeoLynx Sync is a prerequisite for GeoLynx Sync Advanced.

If updates to GeoLynx Mobile will be made using GeoLynx Sync, updates to GeoLynx Mobile from GeoLynx Sync should be completed during scheduled times. Updates are not real-time and require a mobile data network and the GeoLynx Mobile workstations to be in a wireless hot spot for the duration of the updating process.

GeoLynx AVL costs do not include required GPS units or mobile data service plan to provide for data transport to and from the vehicles being tracked in GeoLynx AVL. The customer is responsible for providing these elements.

One Standard IP AVL Client Interface is required for each vehicle being tracked if the GeoLynx AVL - IP AVL Option is chosen.

GeoLynx Server requires a single quad core server meeting required specifications. This can be provided by GeoComm as an other direct cost or the customer can provide this element. The hardware specification capacity is recommended for <100 simultaneous users. Performance is impacted based on a number of things including network performance, map data configuration, and the number of users.

GeoComm may provide, if requested, a backup license of GeoLynx Server to be added to another single quad core server meeting required specifications for no license charge (software support and maintenance for this license would be provided at half price) provided it is used for backup only in the event your primary GeoLynx Server license is inoperable. You may not use this backup GeoLynx Server license at the same time. The backup license would provide redundancy and failover in instances where the primary server is not available such as for routine maintenance. The backup license would require that you provide an additional dedicated single quad core server and load balancer (two load balancers would be required if the active and passive server will be in two separate locations).

If a backup GeoLynx Server license is desired and there are add-on modules to your GeoLynx Server system, these backup add-on modules would be provided for no license charge as well (software support and maintenance for the backup add-on modules would be provided at half price).

If additional GeoLynx Server primary licenses are desired for greater performance and capacity, they can be provided for half price (software support and maintenance for the additional primary licenses would be provided at full price). The additional primary licenses would require that you provide an additional dedicated single quad core server and a load balancer for each additional license.

If additional primary GeoLynx Server licenses are desired and there are add-on modules to your GeoLynx Server system, these additional add-on modules would be provided for half price as well (software support and maintenance for the additional primary add-on modules would be provided at full price).

The GeoLynx Server add-on modules and viewers require GeoLynx Server to be implemented.

An AVL system must be in place in prior to implementing the AVL Add-on Module or AVL Viewer. The GeoLynx Server AVL Add-on Module and AVL Viewer costs do not include required GPS units or mobile data service plan to provide for data transport to and from the vehicles being tracked in the AVL Add-on Module. The customer is responsible for providing these elements.

To plot or view 9-1-1 calls in GeoLynx Server the customer must provide RS2323 serial feeds from 9-1-1 ALI controller CAD ports to a GeoComm...
GeoComm Message Switch Application. The ALI controller CAD ports must export fixed format space delimited NENA standard 9-1-1 ALI records for all answered 9-1-1 calls. The CAD ports should be configured as outlined in documentation that will be provided by GeoComm.

To display CAD incidents in GeoLynx Server with the CAD Incident Viewer a CAD interface is required.

For the GeoLynx Server Safe Add-on module to function, customer must provide an authenticated connection to the CAD or RMS database, preferably a SQL view, for user-initiated data display.

Customer must purchase or own ArcGIS 10.0 or greater (ArcView, ArcEditor, or ArcInfo are all compatible) as a required component for each license of GeoLynx DMS. ArcGIS 10.0 or greater must be installed on the GeoLynx DMS user computer(s).

Concerns or questions specifically related to GIS can be answered by a GeoComm GIS Consultant or GIS Specialist for the corresponding hourly rate.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Audience</th>
<th>Min/Max Students</th>
<th>Duration</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>T32-50</td>
<td>User/Admin</td>
<td>User/Administrator (Dispatch Personnel)</td>
<td>1-6</td>
<td>6 hours</td>
<td>$1,330.00</td>
</tr>
<tr>
<td>T32-50</td>
<td>Train-the-Trainer</td>
<td>Trainer (Dispatch Personnel)</td>
<td>1-4</td>
<td>8 hours</td>
<td>$1,710.00</td>
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</tbody>
</table>

**Module Training**

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<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Audience</th>
<th>Min/Max Students</th>
<th>Duration</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>T32-50</td>
<td>GeoLynx AVL Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>1-6</td>
<td>2-4 hours</td>
<td>$1,330.00</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx Mobile Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>1-6</td>
<td>2-4 hours</td>
<td>$1,330.00</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx Sync Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>1-2</td>
<td>2-4 hours</td>
<td>$1,330.00</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx Sync Advanced Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>1-2</td>
<td>2-4 hours</td>
<td>$1,330.00</td>
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</table>

**Stand Alone Courses**

<table>
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<th>SIN</th>
<th>Course Title (12 hrs web-based)</th>
<th>Audience</th>
<th>Min/Max Students</th>
<th>Duration</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>T32-50</td>
<td>GeoLynx DMS Training</td>
<td>User/Administrator (GIS Specialist)</td>
<td>1-2</td>
<td>12 hours</td>
<td>$1,092.50</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx DMS Training (12 hrs on-site standard)</td>
<td>User/Administrator (GIS Specialist)</td>
<td>1-2</td>
<td>12 hours</td>
<td>$5,467.50</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx DMS Training (12 hrs on-site and 12hrs web-based)</td>
<td>User/Administrator (GIS Specialist)</td>
<td>1-2</td>
<td>24 hours</td>
<td>$4,303.50</td>
</tr>
<tr>
<td>T32-50</td>
<td>GeoLynx Server Train-the-Trainer and Administrator Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>4-8 up to 10</td>
<td></td>
<td>$5,671.50</td>
</tr>
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</table>

"When seconds matter, we help save lives and protect property..."
<table>
<thead>
<tr>
<th>SIN</th>
<th>Course Title</th>
<th>Audience</th>
<th>Min/Max Students</th>
<th>Duration</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-50</td>
<td>GeoLynx Server Dispatch Add-on Module Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>4-8</td>
<td>2 hours</td>
<td>$550.00</td>
</tr>
<tr>
<td>132-50</td>
<td>GeoLynx Server AVL Add-on Module Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>4-8</td>
<td>2 hours</td>
<td>$550.00</td>
</tr>
<tr>
<td>132-50</td>
<td>GeoLynx Server Stats Add-on Module Training</td>
<td>User / Administrator / Trainer (Dispatch Personnel)</td>
<td>4-8</td>
<td>2 hours</td>
<td>$550.00</td>
</tr>
</tbody>
</table>

**GeoComm Online Learning Network**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Online Courses for a variety of products</th>
<th>User / Administrator / Trainer (Dispatch Personnel)</th>
<th>Min/Max Students</th>
<th>Duration</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>132-50</td>
<td></td>
<td></td>
<td>1- unlimited*</td>
<td>2 hours</td>
<td>$185.25</td>
</tr>
</tbody>
</table>

Discount Notes: Any additional GeoComm GeoLynx Desktop User/Admin course purchased with the first GeoLynx Desktop User/Admin course are discounted 50%.

If a customer purchases GeoLynx Desktop along with any GeoComm module program (except GeoLynx DMS, GeoLynx Server, and the GeoLynx Server AVL and Stats Add-on Modules) and includes installation and training with the purchase order, the training for the module will be discounted 50%.

Discounts cannot be combined with any other discount or promotion.

If a customer wants to train 18 or more GeoLynx Desktop users, GeoComm recommends GeoLynx Desktop Train-the-Trainer.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>9/1/16 - 8/31/16</th>
<th>9/1/16 - 8/31/17</th>
<th>9/1/17 - 8/31/18</th>
<th>9/1/19 - 8/31/20</th>
<th>9/1/20 - 8/31/21</th>
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</thead>
<tbody>
<tr>
<td>132-51</td>
<td>Implementation Specialist</td>
<td>$112.01</td>
<td>$114.25</td>
<td>$116.54</td>
<td>$118.67</td>
<td>$121.24</td>
</tr>
<tr>
<td>132-51</td>
<td>Training Specialist</td>
<td>$112.01</td>
<td>$114.25</td>
<td>$116.54</td>
<td>$118.67</td>
<td>$121.24</td>
</tr>
<tr>
<td>132-51</td>
<td>GIS Specialist</td>
<td>$78.64</td>
<td>$78.17</td>
<td>$79.74</td>
<td>$81.33</td>
<td>$82.96</td>
</tr>
<tr>
<td>132-51</td>
<td>Senior GIS Specialist</td>
<td>$147.38</td>
<td>$150.33</td>
<td>$153.33</td>
<td>$156.40</td>
<td>$159.53</td>
</tr>
<tr>
<td>132-51</td>
<td>Communications Specialist</td>
<td>$147.38</td>
<td>$150.33</td>
<td>$153.33</td>
<td>$156.40</td>
<td>$159.53</td>
</tr>
</tbody>
</table>

"When seconds matter, we help save lives and protect property..."
Geo-Comm, Inc. Warranty

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