State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
7 Vendors

Telephone No. ___

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Price Agreement Number: 60-000-16-00042
Price Agreement Amendment No.: Five
Term: September 15, 2016 thru September 14, 2020

Procurement Specialist: Sandra Lujan
Telephone No.: 505-827-0242
Email: sandra.lujan@state.nm.us

Title: Arts & Crafts Supplies

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from September 15, 2019 to September 14, 2020 at the same price, terms and conditions for the following vendors:

(AB) 0000072633' Adventures in Learning New Mexico
(AD) 0000013818 Blick Art Materials, LLC
(AF) 0000028808 Kaplan Early Learning Company

(AG) 0000012631 Lakeshore Learning Materials
(AH)0000006392 S & S Worldwide
(AI) 0000042055 School Outfitters

(AJ) 0000014511 School Specialty, Inc.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent
Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0477

Date: 09/13/2019
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AB) 0000072633
Adventures in Learning New Mexico
3660 Sunstar LP SW
Albuquerque, NM 87105
Telephone No.: 505-877-8811
Email: lenettege.alluna@comcast.net

Price Agreement Number: 60-000-16-00042
Price Agreement Amendment No.: Four
Term: September 15, 2016 thru September 14, 2019

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested

Procurement Specialist: Sandra Lujan
Telephone No.: (505) 827-0242
Email: sandra.lujan@state.nm.us

Title: Arts & Crafts Supplies

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective:

Extend through September 14, 2019.

Vendor inadvertently was omitted from Amendment No. 3

The provisions of the Price Agreement shall remain in full force and effect, except as modified by this amendment.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 01/25/2019

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
State of New Mexico  
General Services Department  
Purchasing Division  

Statewide Price Agreement Amendment

Awarded Vendor  
7 Vendors  

Telephone No. ____

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Invoice:  
As Requested

Price Agreement Number: 60-000-16-00042  
Price Agreement Amendment No.: Three  
Term: September 15, 2016 – September 14, 2019

Procurement Specialist: Sandra Lujan  
Telephone No.: 505-827-0242  
Email: sandra.lujan@state.nm.us

Title: Arts & Crafts Supplies

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from September 15, 2018 to September 14, 2019 at the same price, terms and conditions to the following awarded vendors:

(AD) 000013818  
Blick Art Materials LLC  

(AE) 000080319  
Discount School Supply  

(AF) 0000028808  
Kaplan Early Learning Co.

(AG) 0000012631  
Lakeshore Learning Materials  

(AH) 000006392  
S & S Worldwide  

(AI) 0000042055  
School Outfitters  

(AJ) 0000014511  
School Specialty Inc.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 09/14/2018

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
(A1) 000042055
School Outfitters
3736 Regent Ave
Cincinnati, OH 45212

Telephone No. 800-260-2776
Email: contracts@schooloutfitters.com

Price Agreement Number: 60-000-16-00042A1
Price Agreement Amendment No.: Two
Term: September 15, 2017 – September 14, 2018

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested

Procurement Specialist: Sandra Lujan
Telephone No.: 505-827-0242
Email: sandrar.lujan@state.nm.us

Title: Arts & Crafts Supplies

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from September 15, 2017 to September 14, 2018 at the same price, terms and conditions.

This Vendor is being added because it was inadvertently left out in Amendment No. one.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Date: 09/27/2017

New Mexico State Purchasing Agent

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico  
General Services Department  
Purchasing Division  

Statewide Price Agreement Amendment

Awarded Vendor  
7 Vendors

Telephone No. ___

Ship To:  
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:  
As Requested

Price Agreement Number: 60-000-16-00042
Price Agreement Amendment No.: One
Term: September 15, 2017 thru September 14, 2018

Procurement Specialist: Sandra Lujan
Telephone No.: 505-827-0242
Email: sandrar.lujan@state.nm.us

Title: Arts & Crafts Supplies

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from September 15, 2017 to September 14, 2018 at the same price, terms and conditions for the following Vendors:

(AB) 000072633 Adventures in Learning, New Mexico  
(AD) 000013818 Blick Art Materials, LLC  
(AF) 000028808 Kaplan Early Learning Co.

(AK) 000055740  
(AJ) 000014511  
(AH) 000006392  

Lakeshore Learning Materials  
S&S Worldwide  
School Specialty Inc  
Walkenhorst’s

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent  
Date: 09/15/2017

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor
11 Vendors

Telephone No. _____

Price Agreement Number: 60-000-16-00042

Payment Terms: See page 7

F.O.B.: Destination

Delivery: See page 7

Procurement Specialist: Sandra Lujan
Telephone No.: (505) 827-0242

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Title: Arts & Crafts Supplies

Term: September 15, 2016 thru September 14, 2017

This Price Agreement is made subject to the “terms and conditions” shown on the reverse side of this page, and as indicated in this Price Agreement.

Accepted for the State of New Mexico

\[Signature\]
New Mexico State Purchasing Agent

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-16-00042

Terms and Conditions  
(Unless otherwise specified)

1. General: When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. Variation in Quantity: No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. Assignment:  
   a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
   
   b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. State Furnished Property: State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. Discounts: Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.

6. Inspection: Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. Inspection of Plant: The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. Commercial Warranty: The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. Taxes: The unit price shall exclude all state taxes.

10. Packing, Shipping and Invoicing:  
   a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
   
   b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
   
   c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. Default: The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government,
floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery schedule. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. Non-Collusion: In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.


15. Items: All bid items are to be NEW and of most current production, unless otherwise specified.

16. Payment for Purchases: Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. Workers' Compensation: The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. Submission of Bid: Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. Contractor Personnel: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. Subcontracting: The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. Records and Audit: The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. Subcontracts: The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.
New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the State.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following website link to additional information: http://www.insurenewmexico.state.nm.us/.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) “New Mexico Employee” means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee’s work for Contractor within the State of New Mexico, regardless of the location of Contractor’s office or offices; and

(2) “offer” means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as Insure New Mexico!

New Mexico Pay Equity Initiative

Contractor agrees, if it has ten (10) or more New Mexico employees OR eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the PE10-249 form on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration. If contractor has (250) or more employees, contractor must complete and submit the PE250 form on the annual anniversary of the initial report submittal for contracts that are up to one (1) year in duration. For contracts that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the PE10-249 or PE250 form, whichever is applicable, within thirty (30) days of the annual contract anniversary date of the initial submittal date or, if more than 180 days has elapsed since submittal of the last report, at the completion of the contract, whichever comes first. Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

Contractor also agrees to levy this requirement on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor will submit the required report, for each such subcontractor, within ninety (90) days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report it self.

Two copies of the Pay Equity Worksheet shall be submitted prior to Award by the prospective Awarded Vendor.

The PE10-249 and PE250 worksheet is available at the following website:
http://www.generalservices.state.nm.us/statepurchasing/Pay_Equity.aspx
State of New Mexico
General Services Department
Purchasing Division
Price Agreement #: 60-000-16-00042

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page 1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency’s uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency’s material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor’s notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor’s, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fail to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

**Article VIII – Issuance of Orders**
Only written signed orders are valid under this Price Agreement.

**Article IX – Packing (if applicable)**
Packing shall be in conformance with standard commercial practices.

**Article X – Price Schedule**
Prices as listed in the price schedule hereto attached are firm.
Awarded Vendors:

(AA) 0000128242
ACE Educational Supplies
5595 S. University Dr.
Davie, FL  33328-5307
800-432-0213
Email: bids@aceeducational.com

Payment Terms: Net 30
FOB: Destination
Delivery: As Requested

(AB) 0000072633
Adventures in Learning New Mexico
3660 Sunstar LP SW
Albuquerque, NM  87105
505-877-8811
Email: lenettegecilnm@comcast.net

Payment Terms: Net 30
FOB: Destination
Delivery: Freight to be Added
See 1 page attachment

(AC) 00000
AFP Industries, Inc.
PO Box 801136
Miami, FL  33280
305-663-8300
Email: sales@afpschoolsupply.com

Payment Terms: Net 30
FOB: Destination
Delivery: 5-7 Days

(AD) 0000013818
Blick Art Materials, LLC
PO Box 1267
Galesburg, IL  61401
Phone: 800-447-8192  Fax: 800-621-8293
Email: orders@Dickblick.com

Payment Terms: Net 30
FOB: Destination
Delivery: As Requested
Reference no. QD20000

(AE) 0000080319
Early Childhood, LLC/dba:
Discount School Supply
2 lower Ragsdale, Suite 200
Monterey, CA  93940
800-836-9515
Email: lwilson@discountsschoolsupply.com

Payment Terms: Net 30
FOB: Destination
Delivery: UPS, 2-7 Days depending on delivery location.
Reference code: RFPMA16

(AF) 0000028808
Kaplan Early Learning Company
1310 Lewisville-Clemmons Rd
Lewisville, NC  27023
800-334-2014
Email: bids@kapalanco.com

Payment Terms: Net 30 Days
FOB: Destination
Delivery: 7-10 days in stock items
2-6 weeks for drop ship items/
30 days back ordered items
State of New Mexico
General Services Department
Purchasing Division
Price Agreement #: 60-000-16-00042

(AG) 0000012631
Lakeshore Learning Materials
2695 E. Dominguez St
Carson, CA  90895
800-421-5354
Email: biddept@lakeshorelearning.com

Payment Terms: Net 30
FOB: Destination
Delivery: 7-10 Business Days
“Per c.2062” on all purchases
free ship orders over $100.00
under $100 est at 15%

(AH) 000006392
S & S Worldwide
75 Mill St
Colchester, CT  06415
800-642-7354
Email: bids@ssww.com

Payment Terms: Net 30
FOB: Destination
Delivery: Win 30 days aro

(AI) 0000042055
School Outfitters
3736 Regent Ave
Cincinnati, OH  45212
800-260-2776
Email: contracts@schooloutfitters.com

Payment Terms: Net 30
FOB: Destination
Delivery: Varies by Manu.

(AJ) 0000014511
School Specialty, Inc.
W6316 Design Drive
Greenville, WI  54942
800-554-7632
Email: bidwestnotices@schoolspecialty.com

Payment Terms: Net 30
FOB: Destination
Delivery: Over $49.00 Free,
Under $49.00, chg $9.95
Truck & Frt min $99.00 or 15%
Reference bid #7780832949

(AK) 0000055740
Walkenhorst’s
540 Technology Way
Napa, CA  94558
707-261-8093
Email: shari@walkenhorsts.com

Payment Terms: Net 30 Days
FOB: Destination
Delivery: 7-10 Days Aro
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<th>Item</th>
<th>Approx. Qty.</th>
<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
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<td>Disc</td>
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<td>Arts materials to consist of paints, brushes, drawing materials, etc.</td>
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<td>002</td>
<td>Disc</td>
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<td>Leather materials, to consist of hides, stamping tools, leather kits, leather lace, belt and purse materials, etc.</td>
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<td>Prices are to be at a discount from current established catalog less</td>
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<td>(AJ) 34% On Supply Items Only</td>
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<tr>
<td>003</td>
<td>Disc</td>
<td></td>
<td>Clay products to consist of clays, dyes, tools, etc.</td>
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<td>Prices are to be at a discount from current established catalog less</td>
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<td></td>
<td></td>
<td></td>
<td>% discount.</td>
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<td></td>
<td><strong>Vendors:</strong></td>
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<td></td>
<td></td>
<td>(AA) 33%</td>
<td>(AH) 16%</td>
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<td>(AB) 10%</td>
<td>(AJ) 34% On Supply Items Only</td>
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<td>(AC) 12%</td>
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<td>(AD) 20%</td>
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<td>(AE) 25%</td>
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<td>(AF) 15%</td>
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</tbody>
</table>
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-16-00042

<table>
<thead>
<tr>
<th>Item</th>
<th>Approx. Qty.</th>
<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
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<tbody>
<tr>
<td>004</td>
<td>Disc</td>
<td></td>
<td>Craft making products to consist of bead items, yarn, embroidery, basked weaving, shell products, paper and cloth projects, and latch hook kits, etc.</td>
<td></td>
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</tbody>
</table>

Prices are to be at a discount from current established catalog less ________ % discount.

<table>
<thead>
<tr>
<th>Vendors:</th>
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<tr>
<td>(AA) 33% *</td>
<td>(AG) 5%</td>
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<tr>
<td>(AB) 10% **</td>
<td>(AH) 16% ***</td>
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<tr>
<td>(AC) 12%</td>
<td>(AI) 2%</td>
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<td>(AJ) 34%</td>
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<td>(AE) 25%</td>
<td>(AK) 25%</td>
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<tr>
<td>(AF) 15%</td>
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</table>

Vendor (AA) *
Orders over $100.00 after discount from our 2016 catalog or website and 33% discount  
(add 20% to items with shipping notations)
Website: www.ACEeducational.com

Vendor (AB) **
Note: actual freight will be added to your Purchase Order.

E-catalogs and hard copy catalogs are available contact Lenette Gonzales Castillo  
@ 505.877.8811 or www.ailnm.com or Lenetegc.ailnm@comcast.net

Vendor (AH) ***
16% Off of CURRENT LIST PRICE at time of order placement. Not to be combined  
Combined with sale prices, offer codes, Internet special, or quantity breaks. Items  
Labeled FOB/Dropship are not eligible for free freight – shipping will be charged prepaid & added to the invoice. Dropship items or orders shipping by truck are also ineligible  
For free inside delivery & liftgate services. If required, please contact our customer service  
Department at 800-243-9232 or cservice@ssww.com for a quote. S&S Worldwide does not  
Provide assembly or installations. Please reference bid #60-000-16-00042 on all correspondence  
For special pricing.

***4 Items Total***