State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

<table>
<thead>
<tr>
<th>Awarded Vendor</th>
<th>Price Agreement Number: 50-000-15-00073</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 Vendors</td>
<td>Price Agreement Amendment No: Five</td>
</tr>
<tr>
<td></td>
<td>Term: October 9, 2015 – October 8, 2019</td>
</tr>
</tbody>
</table>

Ship To:  
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

<table>
<thead>
<tr>
<th>Invoice:</th>
<th>Procurement Specialist: Theresa M endibles</th>
</tr>
</thead>
<tbody>
<tr>
<td>As Requested</td>
<td>Telephone No.: (505) 827-0499</td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:theresa.mendibles@state.nm.us">theresa.mendibles@state.nm.us</a></td>
</tr>
</tbody>
</table>

Title: Defibrillators / Monitors

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 9, 2018 to October 8, 2019 at the same price, terms and conditions.

Price Agreement has been extended for Bound Tree Medical LLC (AA) and Safety Services, LLC (AB).

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent

Date: 9/27/18

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
2 Vendors

Telephone No.

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested

Price Agreement Number: 50-000-15-00073
Price Agreement Amendment No.: Four
Term: October 9, 2015 – October 8, 2018

Procurement Specialist: Natalie Martinez
Telephone No.: (505) 827-0251

Title: Defibrillators / Monitors

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 9, 2017 to October 8, 2018 at the same price, terms and conditions.

Price Agreement has been extended for Bound Tree Medical L.L.C (AA) and Safety Services, LLC (AB).

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent

Date: 8/22/17

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472 nm
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
2 Vendors

Telephone No.

Price Agreement Number: 50-000-15-00073
Price Agreement Amendment No.: Three
Term: October 9, 2015 – October 8, 2017

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Natalie Martinez
Telephone No.: (505) 827-0251

Invoice: As Requested

Title: Defibrillators / Monitors

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 9, 2016 to October 8, 2017 at the same price, terms and conditions.

Price Agreement has been extended for Bound Tree Medical LLC (AA) and Safety Services, LLC (AB).

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent

Date: 10/9/16

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472 nm
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
000005896
Zoll Medical Corporation
269 Mill Road
Chelmsford MA 01824-4105

Telephone No. (800) 348-9011

Price Agreement Number: 50-000-15-00073

Price Agreement Amendment No.: Two

Term: October 9, 2015 - October 8, 2016

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Natalie Martinez
Telephone No.: (505) 827-0251

Title: Defibrillators / Monitors

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

The following vendor shall be added as a Distributor for Zoll Medical Corporation:
0000117960
New Mexico AED & CPR
7227 Deer Canyon Ave NE
Albuquerque NM 87113
(505) 401-1466

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 11/23/15

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472 NM
State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor
3 Vendors

Telephone No. _____

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested

Price Agreement Number: 50-000-15-00073
Price Agreement Amendment No.: One
Term: October 9, 2015 - October 8, 2016

Procurement Specialist: Natalie Martinez
Telephone No.: (505) 827-0251

Title: Defibrillators / Monitors

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Correct Statewide Price Agreement number from 60-000-15-00073 to 50-000-15-00073

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Date: 10/13/15

New Mexico State Purchasing Agent

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472
State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor
3 Vendors

Telephone No. _____

Price Agreement Number: 60-000-15-00073
Payment Terms: Net 30
F.O.B.: Destination
Delivery: See Page 6

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist: Natalie Martinez
Telephone No.: (505) 827-0251

Title: Defibrillators / Monitors

Term: October 9, 2015 – October 8, 2016

This Price Agreement is made subject to the “terms and conditions” shown on the reverse side of this page, and as indicated in this Price Agreement.

Accepted for the State of New Mexico

[Signature]
New Mexico State Purchasing Agent
nm

Date: 10/2/2015

Purchasing Division: 1100 St. Francis Drive, Santa Fe, NM 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472
State of New Mexico
General Services Department
Purchasing Division
Price Agreement #: 60-000-15-00073

Terms and Conditions
(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**
   a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
   b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**
    a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
    b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
    c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government,
fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers’ Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers’ Compensation benefits for its employees. If the Contractor fails to comply with Workers’ Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor’s written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor’s personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement’s term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00073

New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: http://www.insurenewmexico.state.nm.us/.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) “New Mexico Employee” means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee’s work for Contractor within the State of New Mexico, regardless of the location of Contractor’s office or offices; and

(2) “offer” means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as Insure New Mexico!

New Mexico Pay Equity Initiative

Contractor agrees, if it has ten (10) or more New Mexico employees OR eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the PE10-249 form on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration. If contractor has (250) or more employees, contractor must complete and submit the PE250 form on the annual anniversary of the initial report submittal for contracts that are up to one (1) year in duration. For contracts that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the PE10-249 or PE250 form, whichever is applicable, within thirty (30) days of the annual contract anniversary date of the initial submittal date or, if more than 180 days has elapsed since submittal of the last report, at the completion of the contract, whichever comes first. Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

Contractor also agrees to levy this requirement on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor will submit the required report, for each such subcontractor, within ninety (90) days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report it self.

Two copies of the Pay Equity Worksheet shall be submitted prior to Award by the prospective Awarded Vendor.

The PE10-249 and PE250 worksheet is available at the following website: http://www.generalservices.state.nm.us/statepurchasing/Pay_Equity.aspx
State of New Mexico  
General Services Department  
Purchasing Division  
Price Agreement #: 60-000-15-00073  

Statewide Price Agreement  

Article I – Statement of Work  
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term  
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications  
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX_Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions  
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page 1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Article V – Termination  
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency’s uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency’s material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor’s notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment  
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause  
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor’s, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker’s Compensation.

**Article VIII — Issuance or Orders**
Only written signed orders are valid under this Price Agreement.

**Article IX — Packing (if applicable)**
Packing shall be in conformance with standard commercial practices.

**Article X — Price Schedule**
Prices as listed in the price schedule hereto attached are firm.
Awarded Vendors:

(AA) 0000012257  
Bound Tree Medical LLC  
5000 Tuttle Crossing Blvd  
Dublin OH 43017  
(800) 533-0523  

Payment Term: Net 30  
FOB: Destination  
Delivery: 2-3 days ARO if in stock in warehouse

(AB) 0000012393  
Safety Services  
2900 Corte del Pozo  
Santa Fe NM 87505  
(505) 424-6513  

Payment Term: Net 30  
FOB: Destination  
Delivery: 15 Calendar Days

(AC) 0000005896  
ZOLL Medical Corporation  
269 Mill Road  
Chelmsford MA 01824-4105  
(800) 348-9011  

Payment Term: Net 30 Days  
FOB: Destination  
Delivery: X Series: 60-90 days ARO, AED's & AutoPulse: 30 days ARO, Accessories/Disposables: 7-10 days ARO
To establish a Statewide Price Agreement for the purchase of automated external and manual defibrillators and monitor/defibrillators.

The term of this agreement shall be for one (1) year from date of award with the option to extend for a period (s) of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed four (4) years.

In the event of a product cost increase an escalation request will be reviewed by this office on an individual basis. Please be aware this measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase. Price decreases as well as increases shall apply. If vendor’s prices are reduced for any reason, users shall receive the benefit of such reductions. Price increases will not be retroactive to orders already in house or backorders. Orders will be filled at the price in effect on the date of receipt of the order by the vendor.

This Price Agreement will assume purchase of 300 to 500 units approximately in combination from all of the above sources.

Note: multiple vendors shall be awarded on this Price Agreement due to considerations of EMS systems in place of those services/systems.

It is requested that manufacturers/distributors have in-state sales representatives capable of providing equipment in-service training and product support. Awarded vendors shall indicate the representative’s name, address and telephone number as requested for contact information, as relates to in-service training and product support.

Vendors are requested to submit descriptive literature with bid and/or provide website address where equipment specifications are located.

Vendors are invited to bid various brand names and models. Vendors **must** attach their most current price list with the invitation to bid form.
<table>
<thead>
<tr>
<th>Item</th>
<th>Approx. Qty.</th>
<th>Unit</th>
<th>Article and Description</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ca</td>
<td>disc</td>
<td>Flat rate Discount Percentage off current Manufacturer's price list. Bidders may list all Manufacturer's and discount offered for each.</td>
<td>(AA) 18% (AB) see (AC) below 28-32%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(AA) Philips Medical On-Site AED 18%</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(AA) Philips Medical FR3 AED 18%</td>
<td></td>
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<td></td>
<td>(AA) Philips Medical FRx AED 18%</td>
<td></td>
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<td></td>
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<td>(AA) Philips Medical On-Site OTC 18%</td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td>(AB) Philips AEDs 47.5%</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>(AB) Philips Supplies 46.5%</td>
<td></td>
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<td></td>
<td>(AB) HeartSine AEDs 48.5%</td>
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<td></td>
<td>(AB) HeartSine Supplies 40.5%</td>
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<td></td>
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<td></td>
<td>(AC) ZOLL AED Plus 32%</td>
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<td></td>
<td></td>
<td></td>
<td>(AC) ZOLL AED Pro 28-32%</td>
<td></td>
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<tr>
<td>2</td>
<td></td>
<td></td>
<td>Training; bidders to indicate either cost per hour and/or cost per individual. A) Less than 25 individuals</td>
<td>Cost per Individual</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>$45/hr $65.00</td>
<td>No Charge</td>
</tr>
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<td>$85/hr $60.00</td>
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<td>$125/hr $55.00</td>
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<tr>
<td>3</td>
<td></td>
<td></td>
<td>Warranty included with purchase: Bidders to indicate length of Warranty in years.</td>
<td>included in price of item</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(AA) *On-Site &amp; FRX - 8 yrs; *FR3 - 5 yrs</td>
<td>See Below 5 yrs</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(AB) HeartSine 350P - 10 yrs</td>
<td></td>
</tr>
<tr>
<td></td>
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<td>(AB) HeartSine 450P - 8 yrs</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>(AB) Philips Onsite &amp; FRx - 8 yrs</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td></td>
<td></td>
<td>Cost for purchase of extended warranty</td>
<td>$200/yr See See Below Below</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(AB) For Philips AEDs only: 2 more years Onsite AED $217.75; 2 more years FRx AED $217.21</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>(AC) two(2) year extended warranty for AED Plus included at no charge w/device registration. One (1) year extended warranty for AED Pro is $255 at time of equipment sale</td>
<td></td>
</tr>
<tr>
<td>Item</td>
<td>Approx. Qty.</td>
<td>Unit</td>
<td>Article and Description</td>
<td>Unit Price</td>
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<td></td>
<td></td>
<td>(AA) (18%)</td>
</tr>
<tr>
<td>5</td>
<td>ea</td>
<td>disc</td>
<td>Flat rate Discount Percentage off current Manufacturer's price list. Bidders may list all Manufacturer's and discount offered for each.</td>
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<td></td>
<td>(AA) Philips Medical MRX 18%</td>
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<td></td>
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<td>(AB) Philips MRx Monitor 45.5%</td>
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<td>(AB) Philips MRx Monitor supplies 28%</td>
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<td></td>
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<td>(AC) ZOLL X Series 18%</td>
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<td>6</td>
<td></td>
<td></td>
<td>Training; bidders to indicate either cost per hour and/or cost per individual.</td>
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<td></td>
<td>A) Less than 25 individuals $45/hr $199.00 No Charge</td>
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<td>B) 25 thru 50 individuals $85/hr $199.00 No Charge</td>
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<td>C) More than 50 individuals $125/hr $199.00 No Charge</td>
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<td>7</td>
<td></td>
<td></td>
<td>Warranty included with purchase: Bidders to indicate length of Warranty in years</td>
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<td>8</td>
<td></td>
<td></td>
<td>Cost for purchase of extended warranty $998/yr $999/yr</td>
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<td>See Below</td>
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<td>(AB) Cost does not include parts, parts are extra cost.</td>
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<td>(AC) All prices are based on time of equipment sale: 1yr = $990; 2yr = $1,875; 3 yr = $2,730; 4 yr = $3,550; 5 yr = $4,290; 6 yr = $5,150</td>
</tr>
<tr>
<td>9</td>
<td></td>
<td></td>
<td>Flat Rate Discount Percentage off current price list for all parts, supplies, etc. Bidders may list all Manufacturer's and discount offered for each.</td>
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<td>(AC) X Series Supplies: 18%</td>
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<td>(AC) AED Plus/AED Pro Supplies: 15%</td>
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<td>(AC) E Series/M Series Supplies: 24%</td>
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<td></td>
<td></td>
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<td>(AC) AutoPulse &amp; Accessories: 2%</td>
</tr>
</tbody>
</table>

**9 Items Total**